HETO

Heto

Since 1984

HELIOPOLIS ENGINEERING & TRADING

# Company Profile

www.hetoegypt.com

info@hetoegypt.com

# About HETO

Founded in 1984 by Eng. Essam Morcos, Heliopolis Engineering and Trading (HETO) is a leading company based in Cairo, Egypt, specializing in the HVAC (Heating, Ventilation, and Air Conditioning) industry. With over four decades of experience, HETO has established itself as a trusted name in the field, known for its commitment to quality and innovation.



HETO

**1983**

Incoporation

**200+ Projects**

Top tier projects

**50+ brands**

amazing collaborations.

**100+ Employees**

Experienced & Highly skilled

## CORE COMPETENCIES

HETO excels in the import, distribution, and contracting of HVAC equipment, representing premier global brands such as Panasonic Air Conditioning and MUELLER Copper pipes and fittings. The company’s extensive product range and technical expertise ensure comprehensive solutions for various commercial and industrial applications.

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# Vision

HETO envisions a future where advanced HVAC technologies contribute to a healthier, more sustainable environment. The company is committed to staying at the forefront of industry innovations and maintaining its reputation for reliability and excellence.

# Mission

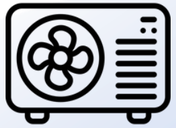
HETO’s mission is to deliver superior HVAC solutions that enhance comfort, energy efficiency, and sustainability. The company aims to build lasting relationships with its clients by providing exceptional service, reliable products, and expert technical support.

# Our Service

**Import and Distribution of HVAC Equipment & Materials**



**Comprehensive HVAC Contracting Services**



**After sale service for HVAC Equipment**




**Customized Engineering Solutions**



**Technical Consultation and Support**



# Clients and Projects

HETO’s portfolio includes a diverse array of successful projects across multiple sectors, including commercial, industrial, and residential. The company’s dedication to excellence has fostered strong partnerships with leading air-conditioning consultants and industry stakeholders.

HETO

HETO ELECTROMECHANICAL
CONTRACTOR & IMPORTER

# Our Clients



# Imported Brands

Panasonic

## Panasonic Variable Refrigerant Flow (VRF) Systems

represent the pinnacle of energy-efficient, flexible, and high-performance HVAC solutions. Tailored for a wide range of applications, including residential, commercial, and industrial environments, Panasonic VRF systems deliver unparalleled climate control through innovative technology and smart design.



Panasonic

## Key Features

**1. Superior Energy Efficiency**: Our VRF systems are engineered to reduce electricity consumption significantly, translating to lower operational costs and an enhanced return on investment.
**2. Simultaneous Heating and Cooling**: Designed to cater to diverse climate control needs, Panasonic VRF systems offer simultaneous heating and cooling capabilities, providing optimal comfort in different zones within the same building.
**3. Compact and Space-Saving Design**: The outdoor units are compact and can be installed in limited spaces, making them ideal for urban settings and challenging installations.

Panasonic

## Key Features

**4. Advanced Smart Connectivity**: Equipped with smart control solutions, Panasonic VRF systems facilitate remote monitoring and management, ensuring ease of operation and maintenance.

**5. Eco-Friendly Refrigerant**: The ECOi series utilizes R32 refrigerant, which has a lower global warming potential (GWP) compared to traditional refrigerants, aligning with sustainability goals and reducing environmental impact.

**6. Wide Range of Applications**: Suitable for various settings, Panasonic VRF systems are adaptable to the specific requirements of residential, commercial, and industrial buildings, ensuring consistent performance and reliability.

Panasonic

# Why Choose Panasonic VRF Systems?

**Innovation and Reliability**: With over a century of experience in the industry, Panasonic is synonymous with cutting-edge technology and dependable performance.
**Sustainable Solutions**: Our commitment to environmental sustainability is reflected in our use of eco-friendly refrigerants and energy-efficient designs.
**Comprehensive Support**: Panasonic offers robust technical support and service, ensuring seamless installation and optimal system performance throughout its lifecycle.

Choose Panasonic VRF systems for a climate control solution that combines efficiency, flexibility, and sustainability, setting new standards in the HVAC industry.

**Mueller Industries, Inc.**, headquartered in Collierville, Tennessee, is a leading manufacturer of copper and copper alloy products

Mueller Copper Pipes, a division of Mueller Industries, specializes in the production of high-quality copper tubing, fittings, and related components.

# Key Products

MUELLER INDUSTRIES

Copper Tubing: Available in straight lengths and coils, used in plumbing, HVAC, refrigeration, and industrial applications.

Copper Fittings: Includes solder-joint and press-joint fittings, essential for creating leak-free connections in various systems.

Line Sets: Used in mini-split air conditioning systems, providing efficient and reliable refrigerant flow.

Valves: A range of copper valves designed for precise flow control in plumbing and HVAC systems.

# Market Reach

Mueller Copper Pipes serves a global market, with operations and distribution networks in North America, Europe, Asia, and the Middle East. The company is committed to delivering superior products that meet the highest standards of quality and performance.

# Sustainability

Mueller Industries is dedicated to sustainability and environmental responsibility. The company continuously invests in technologies and processes that reduce its environmental footprint, ensuring that its products are not only efficient but also eco-friendly.

# Customer Focus

With a customer-centric approach, Mueller Copper Pipes provides comprehensive support and technical assistance to ensure optimal performance and satisfaction. The company's extensive experience and expertise make it a trusted partner in the plumbing, HVAC, and refrigeration industries.

**Mueller Middle East (MME)**, established in 2016, is a leading manufacturer of premium copper tubing products, serving the HVACR (Heating, Ventilation, Air Conditioning, and Refrigeration) market in the Middle East and North Africa (MENA) region.

Located in Bahrain.

# Key Products

**Copper Tubes**: MME produces a wide range of copper tubes, including plain bore, inner grooved, and pancake installation coils, tailored to meet the specific needs of OEMs and HVACR parts distributors.

**Custom Solutions**: The company offers custom-designed copper tubing to meet the exact requirements of its clients ensuring optimal performance and compatibility with various systems.



MUELLER MIDDLE EAST

# Market Reach

MME serves as the copper tubing partner of choice for both original equipment manufacturers (OEMs) and HVACR parts distributors in the MENA region

The company's strategic location in Bahrain allows for shorter lead times, lower shipping costs, and in-person consultations for customers across the region.

# Sustainability

MME is committed to sustainability and environmental responsibility, continuously investing in technologies and processes that reduce its environmental footprint.

# Customer Focus

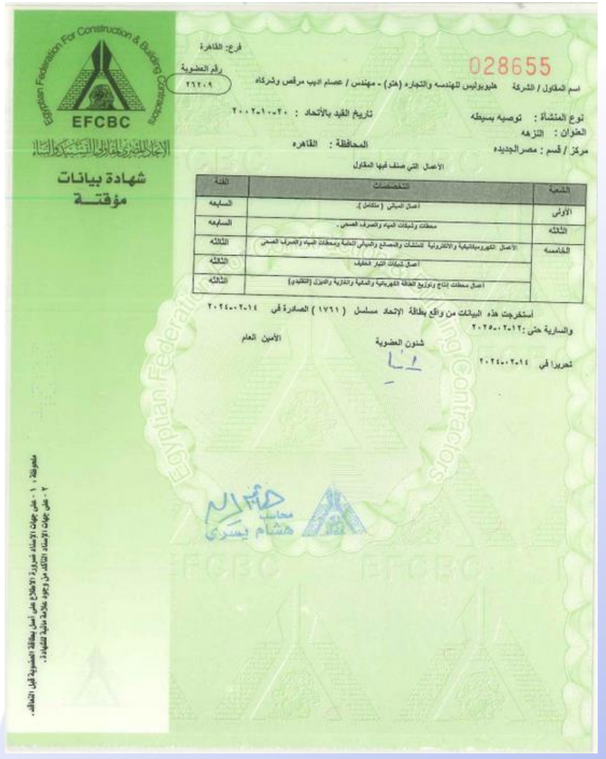
With a customer-centric approach, MME provides comprehensive support and technical assistance to ensure optimal performance and satisfaction. The company's dedicated team of engineers works closely with clients to deliver high-quality products on time.

# Heto ElectroMechanical Contractor Registered by Egyptian Federation For Construction & Building Contractors










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# Our Projects

# Central Bank of Egypt New Capital

The Central Bank of Egypt (CBE) is relocating its headquarters to the New Administrative Capital, a modern megacity being developed east of Cairo. This project aims to create a state-of-the-art currency hub, featuring advanced cash management systems and printworks. The new building will be part of a larger business district, designed to accommodate key financial institutions and support Egypt's economic growth. The move is expected to enhance operational efficiency and symbolize the country's commitment to modernization and technological advancement.



# Port Said Tunnels Project

This significant infrastructure development, completed in 2019, includes twin tunnels under the Suez Canal, enhancing connectivity between the Sinai Peninsula and mainland Egypt. It's a remarkable feat of engineering and a vital boost to Egypt's transportation network.



# Galala Hotel project

This ambitious development is part of the Galala City project, aimed at transforming the area into a luxurious tourist destination. The hotel offers stunning views of the Red Sea and provides a range of amenities including upscale accommodations, fine dining, and recreational facilities. It's designed to cater to both leisure and business travelers, ensuring a memorable experience in a picturesque setting.



# Polaris Industrial Parks Admin Building

It is a premier industrial development in Egypt, offering state-of-the-art facilities for various industries. The main building of Polaris Industrial Parks serves as the administrative and operational hub, featuring modern architecture, eco-friendly design, and advanced infrastructure. It houses offices, meeting rooms, and conference facilities, providing a conducive environment for business operations and fostering innovation and productivity.



# EFG Hermes

Welcome to the *EFG Hermes Administrative Building*, the nerve center of Egypt's leading financial services powerhouse. Located strategically in Smart Village, Cairo, this state-of-the-art facility is not just a building but a testament to our commitment to innovation, excellence, and cutting-edge financial solutions.



# The Central Bank of Egypt (CBE) Minia Branch

plays a crucial role in the economic development of the Minia governorate. It provides a range of financial services, including facilitating monetary policy implementation, managing currency issuance, and overseeing financial stability in the region. The branch also supports local businesses and individuals by offering various banking services, such as loans, deposits, and payment systems. Additionally, the CBE Minia Branch collaborates with other financial institutions and government agencies to promote economic growth and financial inclusion in the area.



# Citystars A8 Building

The *Citystars A8 Building* is part of the expansive *Citystars Heliopolis* complex in Cairo, Egypt. This mixed-use development offers a unique blend of shopping, entertainment, residential, and office spaces



# Dar Al Fouad Hospital Project

The *Dar Al Fouad Hospital Project* in Nasr City is a landmark development in Egypt's healthcare sector. This state-of-the-art facility spans over *13,000 square meters* and includes *162 beds, 7 operating rooms, and 37 critical care beds* The project features advanced medical technology, comprehensive care services, and a medical tower with *220 clinics* Designed to meet international standards, the hospital aims to provide exceptional medical care and support to the communit



# CIB Nile Towers Administrative Building

The *CIB Nile Towers Administrative Building* is the headquarters of the *Commercial International Bank (CIB), one of Egypt's leading private sector banks Located at **21/23 Charles de Gaulle Street, Giza*, this modern building houses the bank's main administrative and operational functions, including executive offices, customer service centers, and advanced technological infrastructure. The building reflects CIB's commitment to innovation, sustainability, and providing top-tier financial services to its clients.



# CIB EL SEID BRANCH

The El Seid Branch of the Commercial International Bank (CIB) Egypt S.A.E. is located in Cairo, Egypt. The branch offers a variety of banking services, including deposit and withdrawal transactions, cheque deposits, foreign exchange services, and more. The branch is situated at
, Dokki, Giza



# CIB Mohandesin Branch

CIB Mohandessin Branch** is a prominent branch of the *Commercial International Bank (CIB) Egypt S.A.E., located in the bustling area of Mohandessin, Giza. This branch provides a comprehensive range of banking services, including personal and corporate banking, foreign currency exchange, and 24/7 ATM access. Conveniently situated at Gamaet El Dewal El Arabeya St., Intersection Of El Hegaz St., Mohandessin, Giza*, the branch is easily accessible for both residents and businesses in the area.



# CIB Marsa Matrouh Branch

The *CIB Marsa Matrouh Branch* is a branch of the *Commercial International Bank (CIB) Egypt S.A.E., located in **Marsa Matrouh, Egypt*. This branch provides a variety of banking services, including personal and corporate banking, foreign currency exchange, and 24/7 ATM access. The branch is conveniently situated to serve both individual and business clients in the area.



# Nile Ritz-Carlton, Cairo

The *Nile Ritz-Carlton, Cairo* is a luxurious five-star hotel located in the heart of downtown Cairo, between the iconic Nile River and Tahrir Square. This prestigious hotel offers an opulent retreat with stunning Nile views, blending historical charm with modern luxury. It features elegantly appointed rooms and suites, a variety of dining options, a lavish spa, and world-class service. Whether for leisure or business, the Nile Ritz-Carlton promises an unforgettable experience in the vibrant heart of Cairo



# Mall of Egypt project

The *Mall of Egypt* is a large shopping and leisure complex located in *Giza, Egypt. It features an indoor ski park, a 17-screen cinema complex, over 380 retail outlets, a Carrefour hypermarket, an outdoor plaza, an amusement park, and various dining options. The mall spans approximately **162,500 square meters* and aims to provide a comprehensive entertainment and shopping experience for visitors.



# Motor City Showroom

Motorcity was established in 1990 for cars export & import. It has expanded during the past years to be one of the leading automotive companies in Egypt. The showroom is located in Nasr City, Cairo Egypt



# Swiss Ambassador's residence in Egypt

The *Swiss Ambassador's residence in Egypt at Maadi Cairo

This diplomatic mission represents Switzerland in Egypt and handles various matters related to political, economic, financial, and legal affairs, as well as science, education, and culture

Heto
Since 1980

# Saudi German Hospital Alexandria

The *Saudi German Hospital Alexandria* project is a significant expansion in Egypt's healthcare sector. Located in the *Alex West Compound, this new facility is part of the Saudi German Hospitals Group's growth strategy. The hospital boasts **300 beds, 45 specialized clinics, and advanced medical technology* to provide comprehensive healthcare services. It aims to enhance medical care accessibility and quality in Alexandria, contributing to the region's health infrastructure



# Sphinx International Airport

*Sphinx International Airport* is a public airport located on the Cairo-Alexandria desert road, about 45 kilometers from the pyramids of Giza. It serves the Greater Cairo area and is designed to handle both domestic and international flights. The airport features a main runway, modern terminal facilities, and is equipped to accommodate an increasing number of passengers, especially with the opening of the Grand Egyptian Museum



# Silver Sands Project

The *Silver Sands Project, located on Egypt's North Coast, is a luxurious mixed-use development presented by **Ora Developments Company* and owned by *Engineer Naguib Sawiris* Spanning over *500 acres*, the project offers a variety of residential options, including villas, twin houses, and chalets, all designed to provide an exceptional living experience. With amenities such as boutique hotels, nightclubs, sports courts, and cultural spaces, Silver Sands aims to be a premier coastal destination



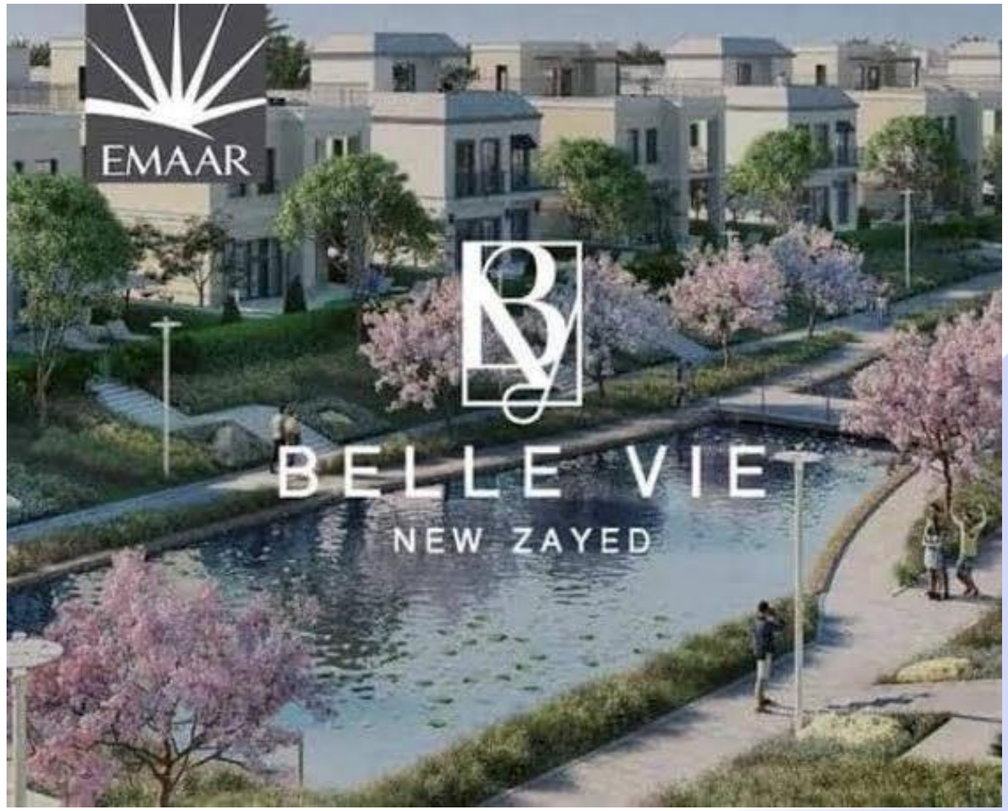
# Soul by Emaar

*Soul by Emaar* is a luxurious beach resort located on Egypt's North Coast, spanning over *580 acres. This exclusive development offers a serene escape with *1.5 kilometers of pristine sandy coastline, lush green spaces, and a variety of amenities designed to cater to every need. Highlights include **infinity beaches, cascading lagoons, a beach clubhouse, luxury villas, and a wellness center* Soul by Emaar promises a perfect blend of tranquility and luxury, making it an ideal destination for relaxation and rejuvenation



# Belle Vie by Emaar

The *Belle Vie by Emaar* project is a luxurious residential development located in New Zayed, Egypt. Spanning over *500 acres, the project is designed to offer a **joie de vivre* experience, living up to its French name, "the beautiful lif.The development features lush green landscapes, a 1400-meter-long green valley, a sandy beach, and a lake surrounded by green areas. It includes a variety of residential options, from villas to townhomes, and amenities such as a town center, a beach clubhouse, and a plaza catering to daily needs



# Helwan El Koraymat Power Plant Project

The *Helwan El Koraymat Power Plant Project* is a significant development in Egypt's energy sector. Located south of the Helwan Governorate, the project involves the construction of a *3x650 MW Supercritical Thermal Power Plant*. The plant will utilize natural gas as its primary fuel, with the capability to switch to mazout (heavy fuel oil) if necessary. This project aims to enhance Egypt's electricity generation capacity, ensuring a reliable power supply for households, businesses, and industries. The power plant is part of the Upper Egypt Electricity Production Company's efforts to meet the growing energy demands of the region



# Riverside Boutique Hotel

The *Riverside Boutique Hotel* in Zamalek, Cairo, offers a luxurious and unforgettable stay along the picturesque Nile River. This charming hotel combines modern amenities with traditional Egyptian elegance, providing spacious rooms with stunning river views, an on-site restaurant serving delicious cuisine, a stylish bar, a fitness center, and a rooftop terrace. Guests can enjoy a range of amenities, including a swimming pool, tennis courts, and a spa, all while experiencing the warm hospitality and vibrant atmosphere of Zamalek.



# Ibn Sina Specialized Hospital

The *Ibn Sina Specialized Hospital* in Tanta is one of the largest medical institutions in the Nile Delta region. Located on El Guish Street, the hospital is known for providing high-quality medical care across various specialties. It serves the local community with a range of healthcare services, including emergency care, outpatient treatments, and specialized medical procedures



# USAID Administrative Building in Cairo

The *USAID Administrative Building in Cairo* is a key project aimed at enhancing the United States Agency for International Development's (USAID) efforts in Egypt. Located in the *New Maadi area*, the building serves as the main administrative hub for USAID's operations in the country. It supports various initiatives focused on economic governance, public administration, and local development, working closely with the Egyptian government to promote sustainable growth and improve public services.

# 57357 Hospital Project

The *57357 Hospital Project, also known as the **Children's Cancer Hospital Egypt*, is the largest pediatric oncology hospital in the world. Located in Cairo, it provides comprehensive cancer treatment for children, offering advanced medical care, research facilities, and supportive services. The hospital is entirely funded by donations and aims to offer free treatment to all patients, ensuring that no child is denied care due to financial constraints



Panasonic

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Since 1980

MUELLER INDUSTRIES

HETO Heliopolis Engineering and Trading has successfully completed over *200 projects* in the HVAC industry, establishing strong relationships with end users and partners. Their commitment to safety, performance, and reliability is evident in their extensive portfolio and client satisfaction. Below, you may find some of HETO's notable projects.

HETO Heliopolis Engineering and Trading proudly stands as the authorized distributor for PANASONIC VRF systems and Mueller Copper Pipes, delivering cutting-edge HVAC solutions and top-notch materials for every project.

Heliopolis Engineering and Trading: Engineering Excellence and Reliable Solutions for Every Project, Serving Our Customers for Over 40 Years.

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# Careers At HETO

Join Heliopolis Engineering and Trading (HETO), a leading name in HVAC solutions, and be part of a team that values innovation, excellence, and customer satisfaction. With over 40 years of experience, HETO offers a dynamic work environment where professionals can grow and contribute to groundbreaking projects in the industry. Leave your CV at **careers@hetoegypt.com**



www.hetoegypt.com

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# Let's Connect With Us!



01226593355


info@hetoegypt.com


www.hetoegypt.com